



ENGEL & VÖLKERS

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Sandra Wilken, Leader in Luxury Real Estate, Joins Engel & Völkers to Redefine High End Service and International Exposure in Scottsdale, Arizona

Founder of Sandra Wilken Luxury Properties is now the owner and designated broker of Engel & Völkers' new brokerage to expand leadership in Scottsdale and to focus international attention to the area's luxury market.

New York, NY (March 25, 2013) –Today, Engel & Völkers, one of the world's leading premium real estate companies, announced its expansion into the American Southwest with its newest brokerage in Scottsdale, Arizona.

Engel & Völkers in Scottsdale will be lead by Sandra Wilken, founder of Sandra Wilken Luxury Properties, one of Arizona's most successful brokerages over the past 18 years and leader in Scottsdale's premier market segment.

“It's an extreme honor to be selected by such a prestigious, international real estate company,” said Wilken, who joins Engel & Völkers with more than 38 years of real estate experience and as a well-known and respected name in Arizona real estate. “With the success that my company has experienced over the past 18 years, it seems to be a natural step in catapulting us to an international level.”

When Wilken started Sandra Wilken Luxury Properties 18 years ago, it was to change the industry by raising the standard of service to a level never offered before, she said. She built and supported a team of top agents, building a reputation for premium service and properties and has lead the brokerage to an award winning status, ranked consistently within the Top 10 Arizona brokerages year after year.

In 2012, the brokerage's 10 expert agents closed over \$58 million in transactions. As Engel & Völkers Scottsdale, the hiring of additional agents has already doubled the size of the team with the expectation of increased production numbers across the board in 2013. In addition, they now have the support of a globally recognized brand and 35 Engel & Völkers brokerages in premium markets throughout the U.S. and over 490 brokerages in 36 countries spanning five continents.

They will continue to serve Arizona's most prestigious luxury and golf course communities in the Scottsdale, Paradise Valley, Fountain Hills and the Biltmore are of Phoenix.

"The timing couldn't be better with Arizona's housing market seeing significant gains month over month. As more and more buyers arrive from Canada, Mexico, the United Kingdom, France and Germany, this is a perfect opportunity to bring Scottsdale to the world and the world to Scottsdale." said Wilken.

Properties in the Scottsdale area range from \$300,000 condominiums to \$11,000,000 mansions. Golf communities have been historically popular among buyers however urban style living has gained in popularity in downtown Scottsdale, the Biltmore area and Phoenix.

"Engel & Völkers brings the highest standards of real estate service to to the most sought after markets throughout the world," said Anthony Hitt, Chief Operating Officer of Engel & Völkers North America. "We are excited to introduce our distinctive brand in Scottsdale and to debut with the leadership of Sandra Wilken, the most successful and highly respected name in the area's luxury market."

Scottsdale is the third Engel & Völkers to open in North America in the past three months joining recently opened brokerages in Wellington, Florida and Los Cabos, Mexico.

About Engel & Völkers

From its beginning in 1977 as a specialty boutique providing exclusive, high-end real estate services, Engel & Völkers has become one of the world's leading companies specializing in the sale and lease of premium residential and commercial property and yachts. Engel & Völkers opened its first brokerage in North America in 2006 extending its global network of 3,800 real estate advisors in 490 residential brokerages and 43 commercial offices spanning 36 countries offering both private and institutional clients a professionally tailored range of luxury services. Committed to exceptional service, Engel & Völkers supports its agents with an array of high quality business services; marketing programs and tools; cutting edge mobile, social and web technologies; as well as access to its global network of real estate professionals and data. Engel & Völkers is an active supporter of the Fair Housing Act and the Equal Opportunity Act. Each brokerage is independently owned and operated.

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